



## INDUSTRY NEWS

### Infrastructure and Construction Pipeline 2021

In September the UK government published the National Infrastructure and Construction Pipeline. Early analysis of the report predicts that a significant number of energy and transport infrastructure projects based in one region will deliver job creation and contract opportunities for the supply chain in many other regions.

This is down to large-scale projects such as HS2 Phase One and Hinckley Point C.

Click [here](#) to access the latest HS2 opportunities now!

### Supply to Win Courses

The following courses are now available to book:

- Understanding Public Procurement
- Reading the Documentation
- A Guide to Successful Tendering

Each course is totally interactive, lasts around 2 hours (including a break) and will provide Q&A points along the way to allow for questions.

Click [here](#) to register for your course now!

## PARTNER TESTIMONIAL

“Throughout the implementation of CompeteFor, the support provided by the CompeteFor team has been second to none and I cannot recommend them enough” – Charlotte Blach, Network Rail North West and Central Region.

Click the NW&C logo on page 2 to view their opportunities on our partner site.

## COMPETEFOR STATS

-In 2021 CompeteFor has published 485 opportunities

-328 of all opportunities posted to the platform this year have been awarded

-Opportunities posted to the platform in 2021 have a cumulative value of over £1 billion!

## SUPPLY2GOV

Supply2Gov is another platform supported by BiP Solutions. Like CompeteFor, Supply2Gov is an excellent place to find contract opportunities.

Supply2Gov aims to keep you up to date with all public sector and supply chain contract information.

We recommend Supply2Gov to public sector entities looking to improve their procurement function and contractors looking to win more business in with the public sector.

CompeteFor, however, we recommend for SMEs and is perfect for organisations that are looking to improve supply chain visibility and diversity. The platform is also free to use for both buyers and suppliers.

## PARTNERS UPDATE

### Network Rail North, West & Central (NW&C)

There has been a change to the NW&C senior leadership team which means that Jadon Silva has been appointed Commercial & Business Development Director. Denise Wetton has also taken on the role as Route Director Central on a permanent basis with immediate effect. The CompeteFor team wish Jadon and Denise the best of luck in their new roles!

CompeteFor has been in place in the NW&C Region of Network Rail since April 2021 and during this time a number of suppliers are using the platform to broaden the scope of SME engagement by ensuring transparency of new supply chain opportunities.

### Network Rail North, West & Central Virtual Supplier Event

NW&C is hosting a Virtual Supplier Event all day on 9th December!

If you are interested in attending this event, please email: [claire.young@competefor.com](mailto:claire.young@competefor.com) with subject header "NW&C Virtual Supplier Event Registration" and we shall ensure your place is booked.

### HS2

HS2 will be hosting [Meet the Contractor](#) events throughout November and early December. This will consist of HS2's 'Main Works' event which offers over 1,100 slots for online one-on-one meetings with Hs2 contractors and subcontractors and the 'The Stations' event which offers over 600 available online one-to-one meetings with our contractors and subcontractors.

The Stations event will also provide the opportunity to hear directly from contractors and engage with them through the virtual platform.

See the [HS2 website](#) for more information.

### EKFB

EKFB is a joint venture between Eiffage, Kier, Ferrovial Construction and BAM Nuttall, which has been appointed by HS2 to deliver civil engineering works across an 80km section of the new high speed rail link between Great Missenden and Southam.

As part of EKFB's commitments to local spend, SME engagement and demonstrating return on investment, EKFB has been working with the Supply Chain Sustainability School to develop a sustainability reporting tool. The EKFB Sustainability Tool will track and report environmental, sustainability and social data across EKFB's supply chain to identify and promote best practice and target continuous improvement. Part of the tool asks EKFB suppliers and subcontractors to detail sub-let opportunities listed on CompeteFor and the anticipated value of these opportunities.

## PARTNER SITES

CompeteFor partner sites will allow you to access relevant opportunities directly with the companies that interest you.

