

Supply Industry Analysis: The Top Sectors for Success





Preface



Across the UK, opportunities to grow your business are never far from reach...

If you know where to find them.

Public procurement in the UK can seem like a closed shop for firms with little understanding of the size of the market and how it works.

To be successful in this industry, you need to have a strong understanding of the market opportunities available, the investments planned across the UK and where to find them.

If you're looking to grow, a great place to start is in examining the top industries and sectors currently seeing investment. If your firm can target these areas either directly or via the wider supply chain, you'll be in a good place to start benefitting.

This eBook from the Supply National SME Engagement Programme gives an overview of the top sectors in the UK currently seeing massive Government investment and reveals the opportunities on offer in each industry.

con

Construction

Construction makes up 6.4% of the overall UK economy. It is a massive marketplace for businesses of any size in any sector. In addition, a recent industry forecast published by the Construction Products Association showed that construction output is expected to increase by 5.5% in 2015.

The Government plans to build **200,000** new Starter Homes in this Parliament

New housing projects contributed to a **1.6%** increase in construction output in the last year

The Scottish Government is committed to its **£1.8BN** Schools for the Future programme

£4BN will be allocated by the UK Government to build new schools before 2018

According to recent statistics, home building is at its highest level since **2007**

Among other investments in health, will be **£25M** invested in Pilgrim Hospital in Lincolnshire

The Annual Investment Allowance means construction firms can deduct the value of plant and machinery purchases up to **£200,000**

£1.2BN is to be invested in superfast broadband to ensure UK businesses are technologically ready



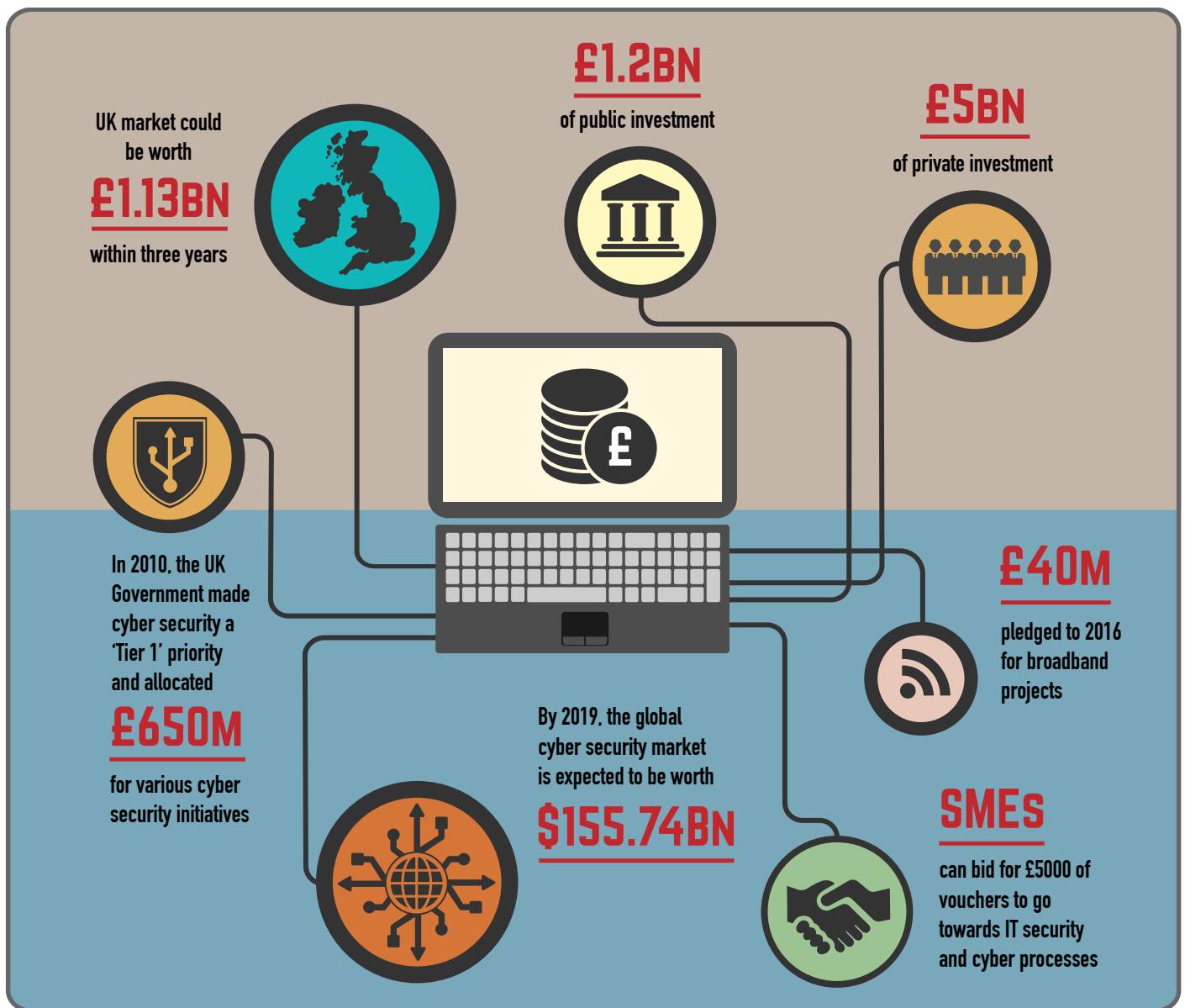
it

IT

Digital communications is expected to be worth **£221bn** to the UK economy by 2016, accounting for 12.4% of UK GDP.

“ A little over a year ago this Government set out an ICT strategy focused on making Government technology cheaper, more transparent, more innovative and flexible – with more opportunities for new suppliers, including SMEs.

Digital is not just another channel; it is the delivery choice for this generation.”

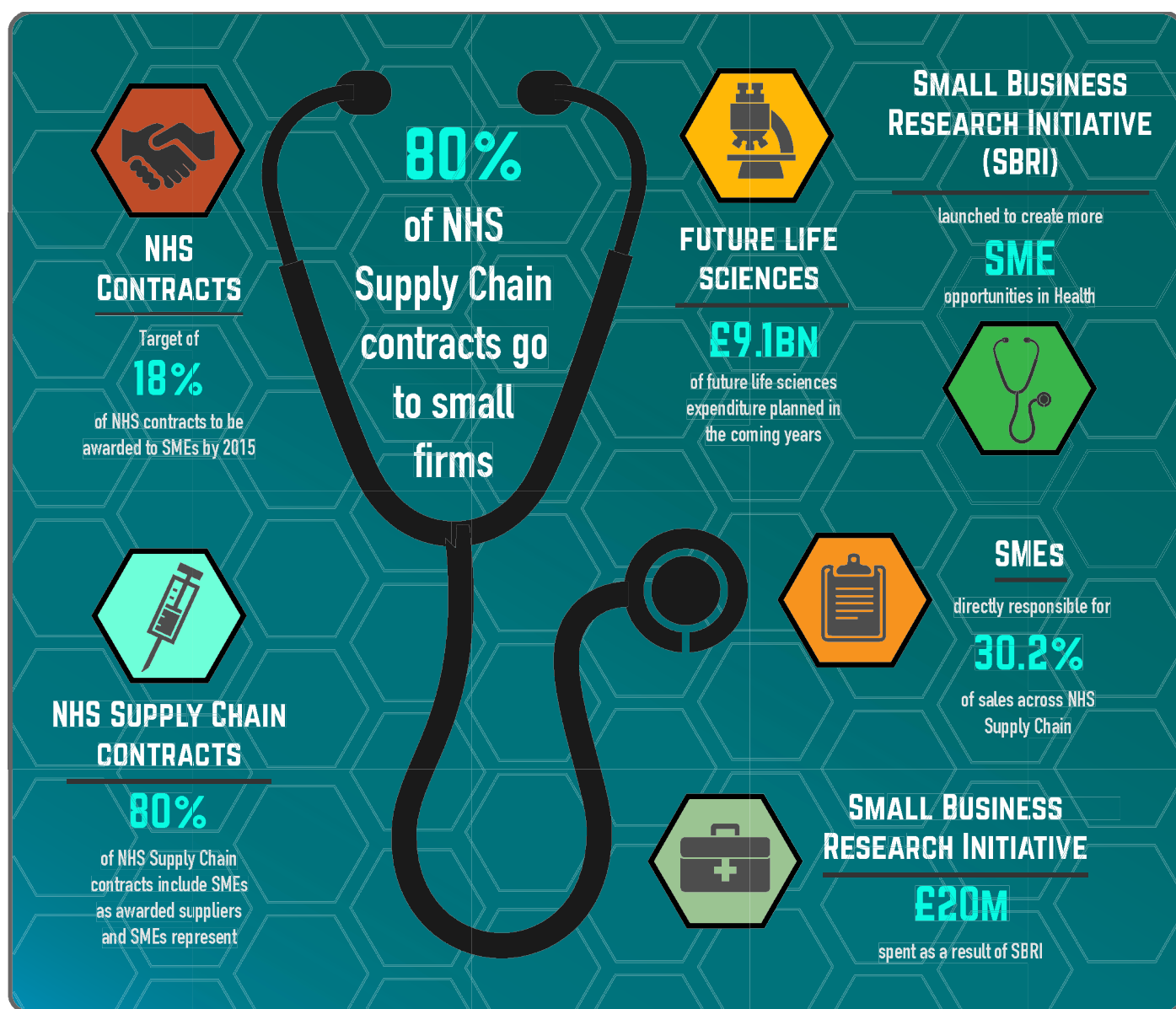




Medical

Of all sectors, one which has possibly the greatest number of opportunities available for SMEs in particular is health, with up to 80% of NHS Supply Chain contracts going to small firms.

NHS is also under pressure to find £5bn of efficiency savings over this Parliament, meaning a real push towards contract innovation and value for money.



Transport

Prime Minister David Cameron has made a 'transport revolution' a key priority for the upcoming Parliament, with some of the Government's largest investments coming in the transport sector.

“This will be nothing less than a revolution – one which will lead to quicker journey times, more jobs, and businesses boosted right across the country.”

£50M

for ultra
low-emission
vehicles

£6BN

on road
resurfacing

£1.1BN

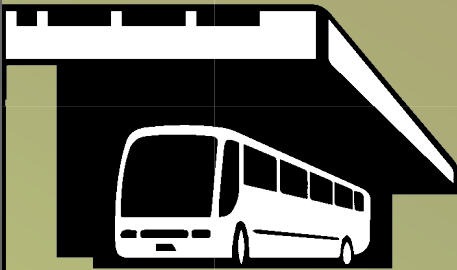
for Crossrail
before 2019

£600M

for schemes to
complement HS2

The UK's potential
market share of the
global aviation
industry by 2032:

£600BN



£1BN

allocated to local
sustainable
projects

£15BN

roads strategy

£38BN

for electrification of
key rail routes

Construction
begins on HS2 in

2017

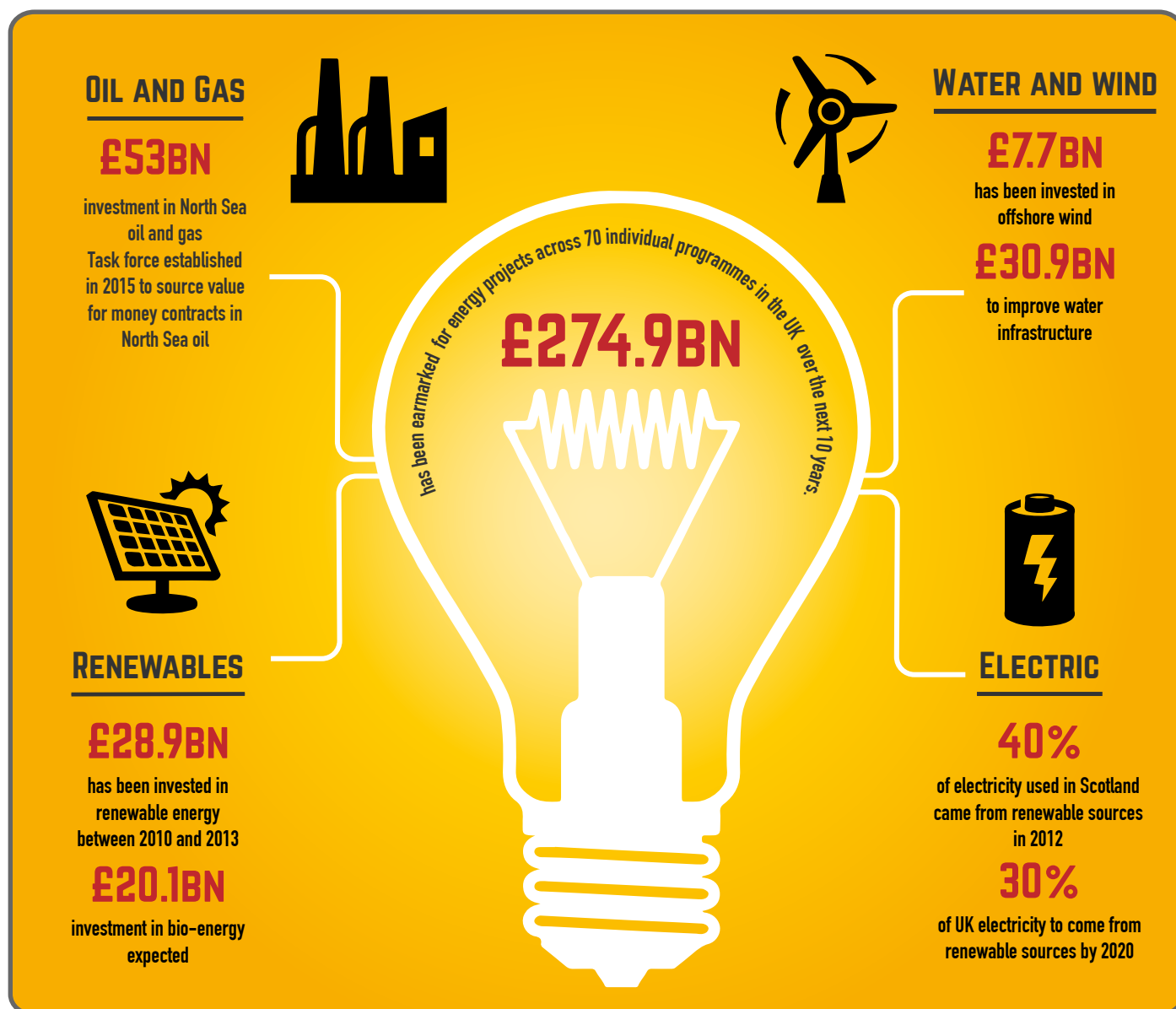
£1.8BN

invested in each
UK region

Environment and Energy

Energy underpins the operation of a successful economy and allows other infrastructure networks to function. As a result, it is central to the Government's plans to fuel the economic recovery and generate growth.

Below are some investments already announced into the UK environmental and energy sector, as well as upcoming spend yet to be awarded.



The logo consists of the letters 'ps' in a white, lowercase, sans-serif font, centered within a solid grey square.

More about Supply

Registering with Supply provides the ideal route to finding new public sector contracts and awards information.

Supply published over 66,000 UK & ROI contract notices last year alone, 40,000 of which were not available in the OJEU. This is over 37,000 more opportunities than the UK's four national portals combined, including over 26,000 more English contracts than Contracts Finder.

There's a Supply subscription that's just right for your business – whether you are a sole trader or a small or medium-sized business. Choose from 'low value' or 'low and high value' subscriptions to suit your needs.

