



WORKING WITH PPP

Introduction

The Programme and Project Partners (PPP), which was set up in May 2019, is a 20-year framework between Sellafield Limited and the Lot Partners, for major projects at the Sellafield site, worth approximately £7bn; aiming to transform project delivery and leave a lasting legacy through the achievement of the PPP Critical Success Factors.

The PPP Lot Partners are KBR (Integration Partner), Jacobs (Design & Engineering Partner), Morgan Sindall Construction & Infrastructure (Civils Construction Partner) and Altrad Babcock (Process Construction Partner), who have been engaged based on a Management Contracting procurement model with all construction work to be undertaken by the Supply Chain.

The PPP Lot Partners have devised a supply chain strategy [see >>> PPP Supply Chain Strategy](#) aligned to Project 13 principles creating collaborative environments for our Supply Chain to work within.

Our Supply Chain

The PPP Supply Chain is critical to PPP meeting its mission for Sellafield Ltd. Working under the Project 13 ethos provides an open honest, structured and collaborative approach to PPP's work providing full alignment of the whole of the Supply Chain to meet the desired outcomes.

Implementation of the PPP Supply Chain Strategy has created a number of long-term frameworks between the Lot Partners and the supply chain for works, services and goods that are common across the portfolio of projects (Multi-Project Procurements, MPPs). The MPPs consist of two broad categories of framework: Key Delivery Partners, KDPs, and traditional frameworks (Goods Supply Frameworks, Works Frameworks and Service Frameworks), GSAs.

KDPs are long term supply chain partners to deliver common construction elements such as civils, steelwork, mechanical, electrical, HVAC and other trades packages, with the intent of the model to create exclusive frameworks for the maximum available duration (up to 18 years) and reflect the profit for performance ethos of PPP.

The Key Delivery Partner model has been developed as part of PPP's Supply Chain Strategy in order to meet the enterprise objectives and Critical Success Factors. The KDP model will create long term, strategic, outcome-based supply chain relationships.

Similarly the GSAs are term frameworks but do not have the same durations as the KDPs and include areas such as manufacture and fabrication. Typically these would have three to five year durations.

A large volume of work will therefore be contracted direct from the KDPs and the GSAs through their respective frameworks, although there are some specialist packages of work that will be directly procured through the various Lot Partners. A full list of the KDPs and GSAs are detailed in the KDP / GSA section below.

Opportunities and CompeteFor

Opportunities for working with PPP may be either direct with PPP or indirect through a particular KDP or GSA supplier.

PPP Opportunities are posted on CompeteFor [see >>> CompeteFor](#).

If you are interested in working with PPP you can register on CompeteFor, where the Lot Partners and our KDPs advertise their opportunities as they arise. Registering on CompeteFor is free and will provide you with opportunities, not only from PPP, but also other major UK projects, therefore it is recommended.

As a longer term look ahead PPP also publish its Procurement Plan, which is updated twice per year, on the Britain's Energy Coast Business Cluster (BECBC) website [see >>> BECBC Procurement Plans](#). BECBC also publish other large projects procurement plans which may also be of interest to you.

Small or Medium sized Enterprises (SMEs)

PPP fully support the Government's SME agenda. An SME, for these purposes, is defined as:

- A company with a Turnover under £50M per annum
- A company with less than 250 Employees
- A company which may be part of a group of companies providing the whole group does not exceed the above thresholds.

PPP operate a Matchmaker service (part of Swimming with the Big Fish) which matches SMEs to KDPs. The service helps to provide companies with opportunities for long term sustainable work with PPP and its KDPs.

The service includes assessing SMEs against criteria aligned to PPP's Critical Success Factors. The results are shared with the KDPs and Matchmaker supports SMEs and KDPs to finalise SME Framework Agreements.

PPP also regularly attend and support events aimed at SMEs, including BECBC, Sellafeld Ltd's SME events, etc.

KDPs / GSAs

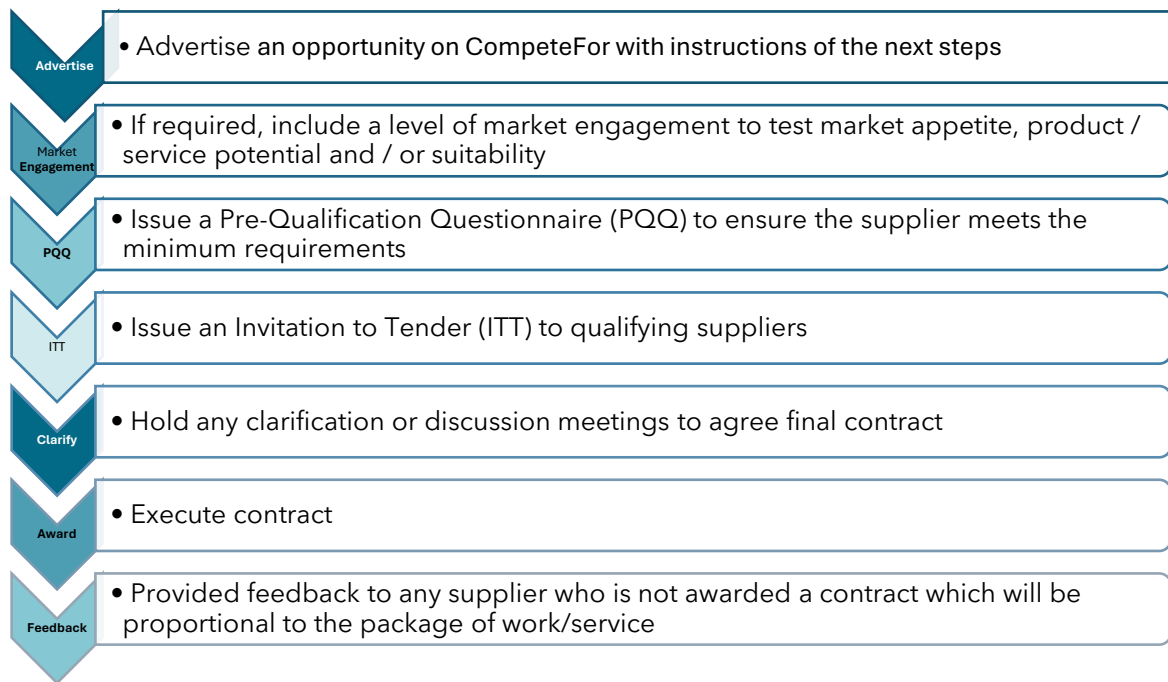
The list of KDPs and GSAs is:

Product / Service	Key Delivery Partner / GSA
Civils	<ul style="list-style-type: none"> • Sir Robert McAlpine
Steelwork	<ul style="list-style-type: none"> • Severfield • William Hare
HVAC	<ul style="list-style-type: none"> • Balfour Beatty Kilpatrick • EJ Parker
Electrical	<ul style="list-style-type: none"> • Balfour Beatty Kilpatrick • NG Bailey
Mechanical	<ul style="list-style-type: none"> • Balfour Beatty Kilpatrick • Altrad Babcock
Building Fit Out	<ul style="list-style-type: none"> • Seddon Construction
Access Solutions	<ul style="list-style-type: none"> • Kaefer • Altrad Services
Fabrication	<ul style="list-style-type: none"> • Hyde Group • Ansaldo Nuclear • NIS Ltd • Carrs Engineering • West Cumberland Engineering • McMenon Engineering

Process

With the exception of the KDPs, GSAs or other frameworks set up by PPP Lot Partners, PPP do not hold or run any preferred or approved suppliers lists. Each opportunity is dealt with as an individual requirement open to those who express interest, subject to the supplier reaching the minimum pre-qualification requirements.

For those procurements carried out directly by PPP (i.e. not through KDPs or GSAs), typically PPP would:



Thank you

Thank you for your interest in PPP. We hope that this provides you with a level of understanding as to how PPP approaches its Supply Chain and wish you good luck for the future.

Contact us

Our contact preference is through the relevant opportunity instructions or via our KDPs or GSA holders for opportunities through those partners.

If however you have any general questions then please direct them to pppsupplychain@sl-ppp.co.uk